



## GlaxoSmithKline Investing in Vermont

GlaxoSmithKline (GSK) is a world-leading research-based pharmaceutical company whose mission is to improve the quality of human life by enabling people to do more, feel better and live longer. Operations of GSK circle the globe and address a common purpose: providing innovative medicines and services that prevent and treat disease. True to that mission, GSK scientists and other employees are searching for new and better treatments for a variety of diseases. GSK's research and development expenditures worldwide total \$5.6 billion annually. The company also has a Consumer Healthcare portfolio comprising over-the-counter (OTC) medicines, oral care products, and nutritional health products, all of which are among the market leaders. GSK has US headquarters in Philadelphia, PA and Research Triangle Park, NC as well as employees in all 50 states.

Being a good corporate citizen is one of GSK's key priorities. Committed to the communities in which we work around the country, our charitable and community programs support projects that are innovative, sustainable, and focused on producing tangible results. GSK will continue to build on these foundations of wide-ranging philanthropic support, which reflects its position as one of the largest research-based pharmaceutical companies in the world.

### ECONOMIC CONTRIBUTIONS IN VERMONT

|                              |             |
|------------------------------|-------------|
| Clinical Grants              | \$242,037   |
| Patient Assistance Program   | \$169,668   |
| Corporate Contributions      | \$32,340    |
| Taxes Paid                   | \$18,032    |
| Total Business Expenditures* | \$9,033,115 |

### EMPLOYMENT

|               |         |
|---------------|---------|
| Vermont       | 26      |
| United States | 24,947  |
| Worldwide     | 110,000 |

### WORLDWIDE RESEARCH AND DEVELOPMENT INVESTMENTS

\$5.6 billion annually

### PHARMACEUTICAL AREAS

|                 |              |
|-----------------|--------------|
| Anti-infectives | Depression   |
| Asthma          | Diabetes     |
| Cancer          | HIV-AIDS     |
| Cardiovascular  | Migraine     |
| COPD            | Osteoporosis |

### VACCINES

|             |           |
|-------------|-----------|
| DTaP        | Influenza |
| Hepatitis A | Polio     |
| Hepatitis B | Tdap      |

### CONSUMER HEALTHCARE AREAS

|                   |                     |
|-------------------|---------------------|
| Dermatology       | Gastrointestinal    |
| Nutrition         | Oral Health         |
| Smoking Cessation | Vitamins & Naturals |

\*Includes rebates, employee costs, and other business expenses

All figures are for 2005.